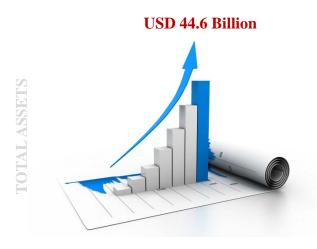


# **Partnering for Sustainable Development**



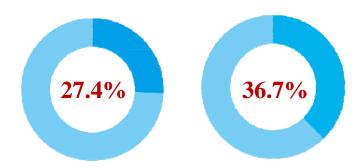


# **About POWERCHINA**

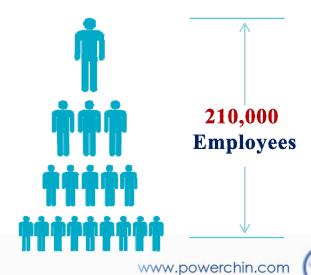


By the end of 2012, total Assets USD 44.6 Billion.

In the first half of 2013, Overseas Business accounts for 27.4% and 36.7% of total business revenue and overall value of new contracts respectively.









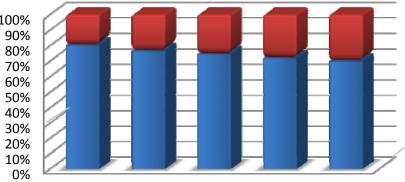
# **About POWERCHINA**



**CSR Contributor** 

# Revenue (USD Billion)

# Business Revenue in Recent 5 Years



	2008	2009	2010	2011	2012
Domestic Revenue	13.96	16.05	19.55	21.13	22.91
Overseas Revenue	3.46	4.93	6.76	8.3	9.87



354h on Fortune Global 500 in 2013



4th China-Africa Friendship Award by CAPFA



### **Business Areas & Models**

EPCHF/

BOT

investment

**FPC** 

**POWERCHINA** 

PPP

BT

### **Hydropower**

- survey, planning, design, consulting
- construction
- equipment manufacture
- equipment installation
- operation & maintenance
- Investment/financing

### **Thermal Power**

- •survey, planning, design, consulting
- construction
- equipment manufacture
- equipment installation
- •operation & maintenance
- •Investment/financing

### **New Energy**

- •survey, planning, design, consulting
- construction
- equipment installation
- •operation & maintenance
- Investment/financing

# Real Estate

- •survey, planning, design, consulting
- construction
- equipment manufacture
- equipment installation
- •operation & maintenance
- Investment/financing

### <u>Infrastructure</u>

- •survey, planning, design, consulting
- construction
- equipment manufacture
- equipment installation
- operation & maintenance
- Investment/financing

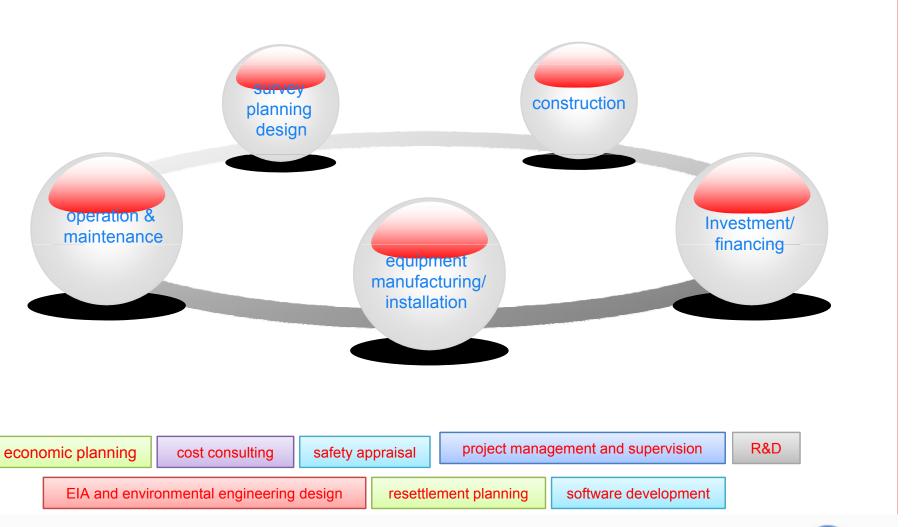
### **Transmission & Distribution**

- •survey, planning, design, consulting
- construction
- equipment manufacture
- equipment installation
- •operation & maintenance
- Investment/financing





# **Customized and Integrated Services**

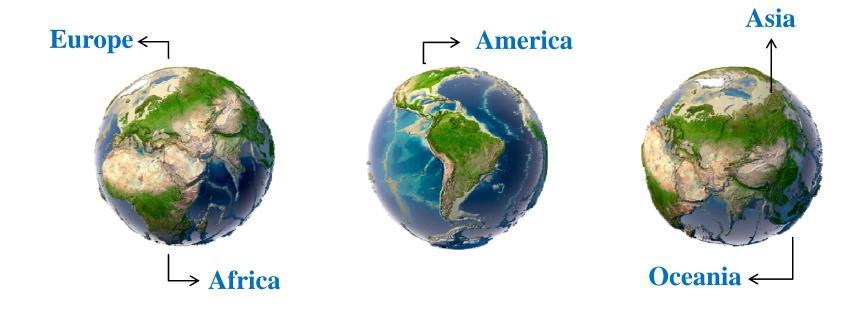






### Overseas Performance (first half 2013)

In the first half of 2013, **837** overseas contracts are performed in **87** countries with a total value of **USD 66.68 billion** 



Europe: 11 Africa: 350 America: 39 Asia: 433 Oceania: 4





# **Worldwide Operation**

149 branches and representative offices in **71** countries (as of June **2013**)

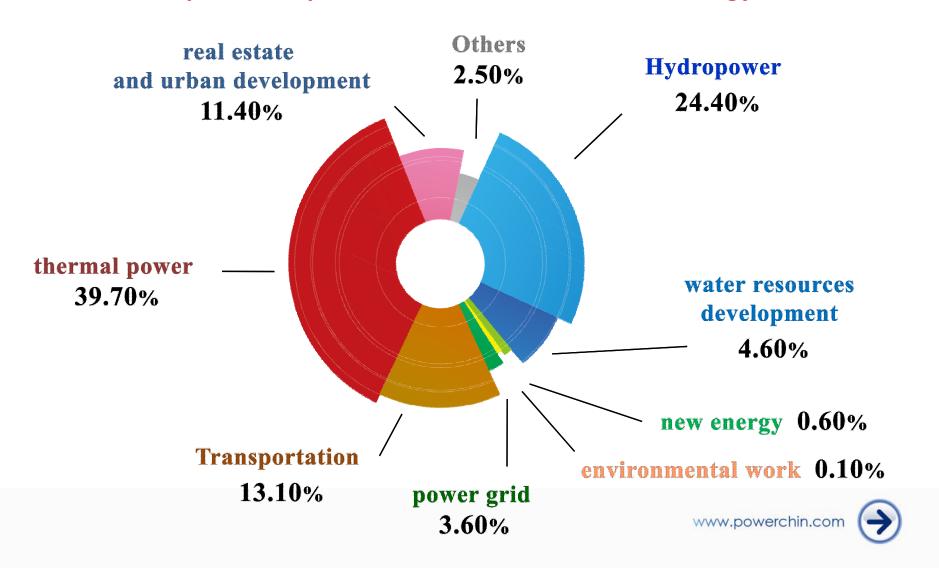


Oceania: 1 Africa: 52 America: 16 Europe: 5 Asia: 75



# Overseas Performance Highlights (first half 2013)

### pursues a prioritized overseas business strategy





# **Overseas Business Arms**

In 2013, POWERCHINA was ranked 354th in Fortune Global 500

### THE TOP 250 INTERNATIONAL CONTRACTORS (RANK 2013)

POWERCHINA BUSINESS ARMS		
Sinohydro Corp.,Beijing,China	20	
SEPCOIII Electric Power Constr.Corp.,Weifang,Shandong,China	54	
SEPCO Electric Power ConstructionCorp.,Jinan Shandong,China	61	

THE TOP 150 GLOBAL DESIGN FIRMS (RANK 2013)

POWERCHINA BUSINESS ARMS

Hydrochina Corp,China



**ENR** 

15

# **R&D** Ability



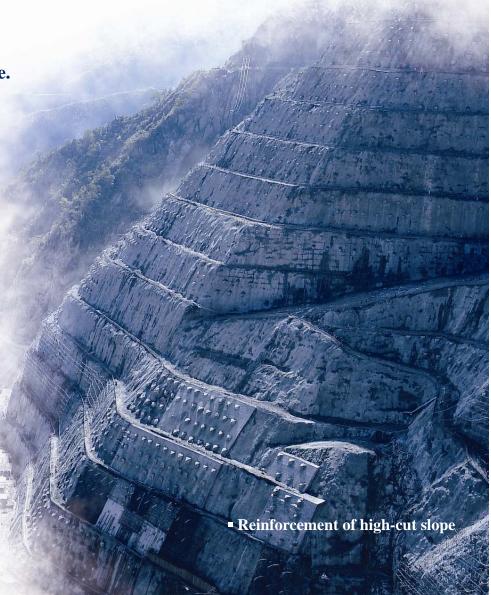
Formulated China's policies and technical standards on renewable energy.



## Technologies and Expertise

# POWERCHINA masters plenty of state-of-art construction technologies and expertise.

- ★ Systematical investigation & planning of hydropower, wind power and solar energy resources.
- ★ Implementation of the appraisal, check and acceptance of ydropower, wind power and other renewable projects as authorized by the Chinese government
- ★ Investigation, design and construction of all kinds of dams with a height up to 200m-300m, including concrete arch dams, RCC gravity dams, concrete faced rockfill dams, rockfill dams with impervious core, etc.
- **★** Design and construction of new energy projects.
- ★ Design and construction of Thermal Power Plants with a unit capacity to 1,000 MW
- ★ Transmission & distribution system (Power Grid) to 1000KV (±800KV)
- ★ Design and construction of underground caverns in complex geological conditions.
- ★ Design and construction of foundation treatment, large landslide masses and high cut slopes reinforcement, especially for all kinds of dams on complex geological conditions.
- ★ Energy dissipation and scouring protection for projects with high head and large flood discharge in narrow river valleys.
- ★ Design, manufacture and installation of gates with high head and large-size orifice.





# Technologies and Expertise





# Technologies and Expertise



River Closure

Hydraulic slot cutting





# **Sustainable Growth**

# **Integrated and Value-added Services**



**Globalization + Localization** 

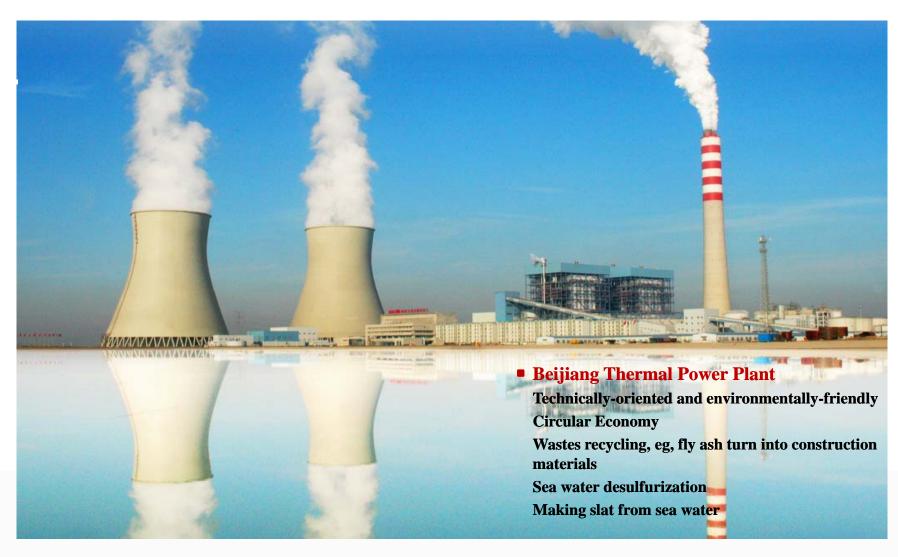




# **Corporate Social Responsibilities**

### A HARMONIOUS RELATIONSHIP WITH NATURE

Environmental friendly measures are adopted in all projects.





# **Corporate Social Responsibilities**

### A HARMONIOUS RELATIONSHIP WITH STAFF, CLIENTS, STAKEHOLDERS AND THE COMMUNITY WE SERVE





Nigerian workers celebrate the launch of the Zungeru project which is expected to create many job opportunities for local people.





### Hydropower

### Planning

- •completed the development plans for 12 major rivers in China;
- •undertaken 65% of planning and investigation works for hydropower projects in China;
- •concluded national water resources census and second census;
- working at formulating water and hydropower development plans in Myanmar, Guinea, Sierra Leone and Columbia;
- compiling flood control and drought prevention scheme for Thailand;

### Construction

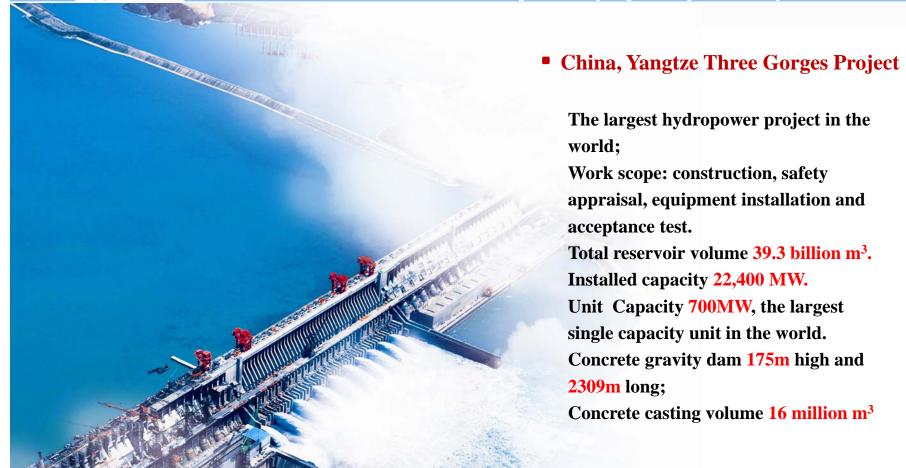
- •undertaken 65% of construction and installation works for hydropower projects in China;
- Performing construction and installation contracts around the wrold

### Investment/Concession

China, Laos, Cambodia, Myanmar, Nepal, Zambia, etc.



















### • Ethiopia, Tekeze Hydropower Plant

Located on the upper stream of Tekeze . Completion date: March 2010.

Work scope: construction, installation

Double curvature concrete dam with maximum dam height of 185 m. The total installed capacity is 300 MW.





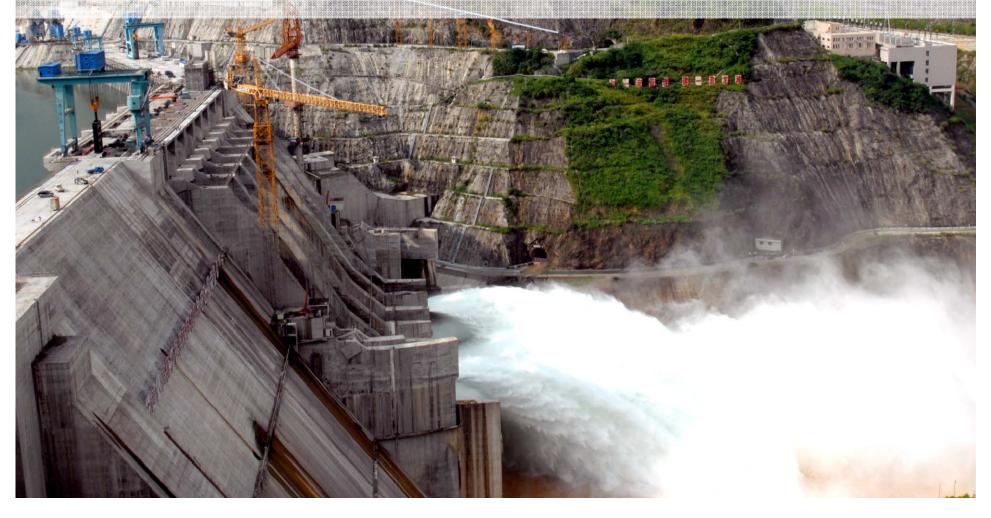


### • China, Longtan Hydropower Plant

Located on upstream of Hongshui River, Guangxi Province.

Work Scope: Investigation, design, construction
Installed capacity 700MW x 9, annual output 18700GWh.

Largest underground power house 388.5m x 2835m x 76.4m

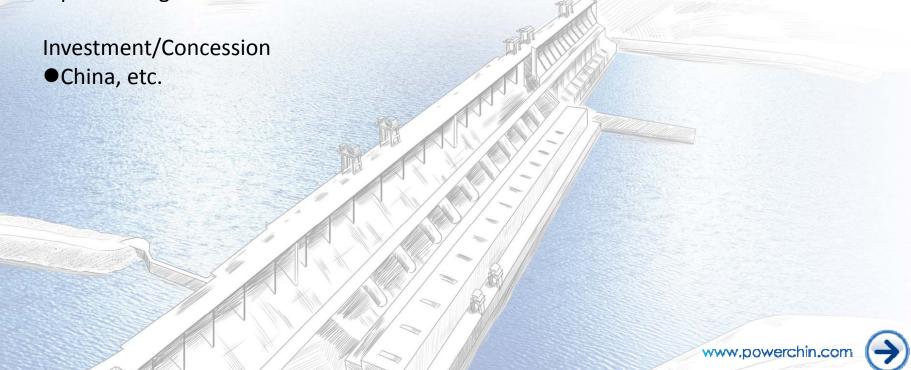




# **Thermal Power**

### Construction

- •boasts strong construction capacity for coal/gas/oil fired thermal power projects at voltage up to 1000KV;
- •installed capacity of coal/gas/oil fired power projects completed by PowerChina reached around 320GW, accounting for 43% of national total;
- construction of nuclear power plants
- performing construction contracts around the world









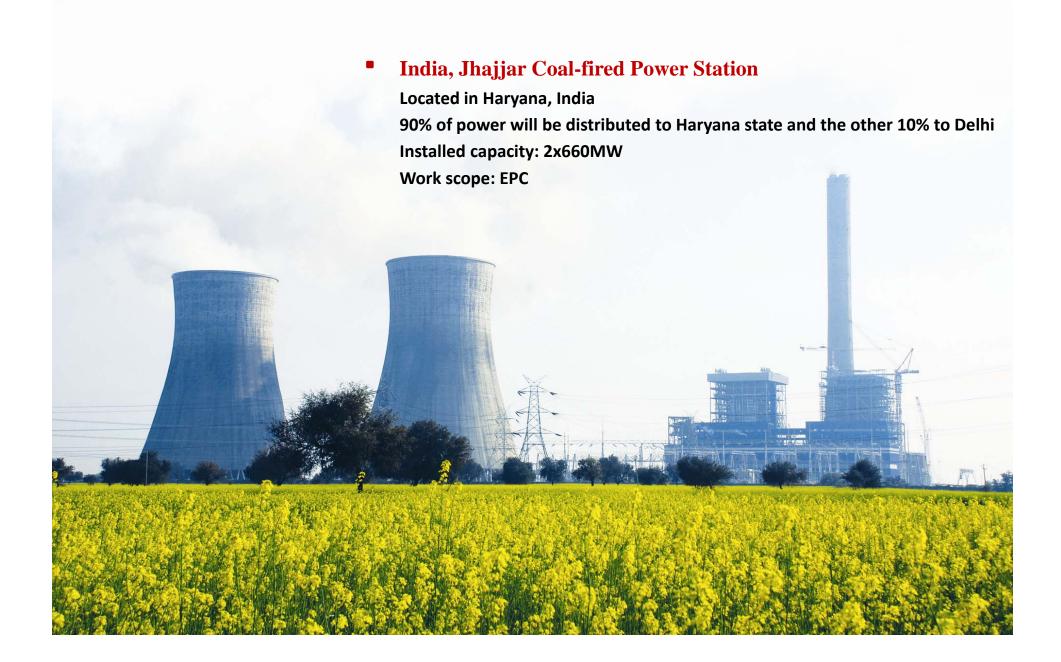
### China, Lingwu 2×1000MW Power Station

Located in Ningxia Hui Autonomous Region;
World 1st Ultra Supercritical Air-cooling Unit, nelping to greatly reduce water consumption.
Work scope: construction, equipment installation

















### **New Energy**

- •authorized by the National Development & Reform Commission and National Energy Administration of China, PowerChina is entrusted to establish technical specifications, standards and codes for China's wind power and solar power development;
- •formulated the National Master Plan for Wind and Solar Power;
- concluded the national wind power resources census;
- •completed plans for nine 10,000MW-scale wind power bases;
- designed and constructed a host of on-shore and off-shore wind farms;
- designed China's first tidal-power plant;
- •compiled *Ethiopia Wind Power & Solar Power Generation Planning Report,* covering 51 wind farms with total installed capacity of 6820MW and 5 solar power sites with installed capacity of 135MW;
- performing wind farm construction contract in Ethiopia

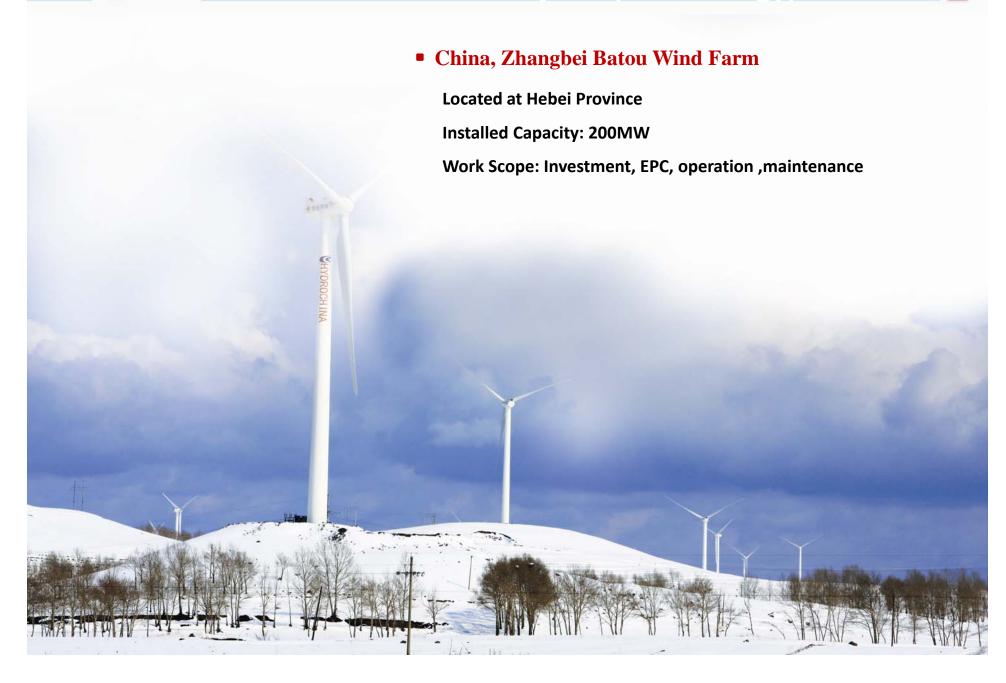
Investment/Concession

China, etc.





# **Land Mark Projects (New Energy)**





# **Land Mark Projects (New Energy)**







# Land Mark Projects (New Energy) China, Jiangsu Rudong Off-shore Wind Farm Work scope: survey, design Total planned capacity 177

Total planned capacity: 150 MW

Completed and connected to power grid in 22 Sep, 2012







# **Land Mark Projects (New Energy)**





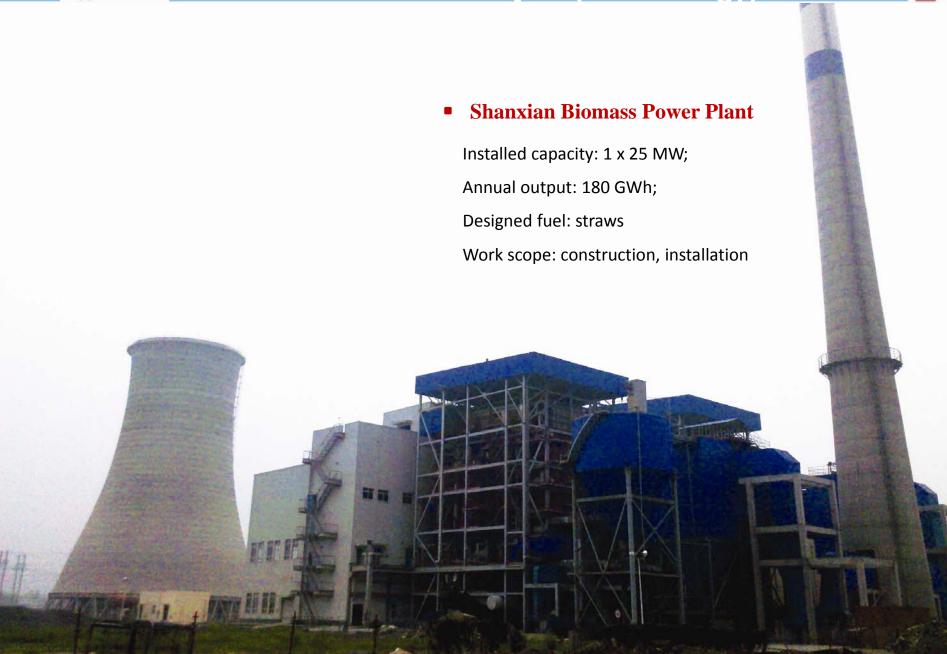
# **Land Mark Projects (New Energy)**







# Land Mark Project (New Energy)





# Land Mark Project (New Energy)



### Jiangxia Tidal Power Plant

Original Installed capacity 3.9MW;

First unit started generation in 1980; in 1985, all five units were on operation.

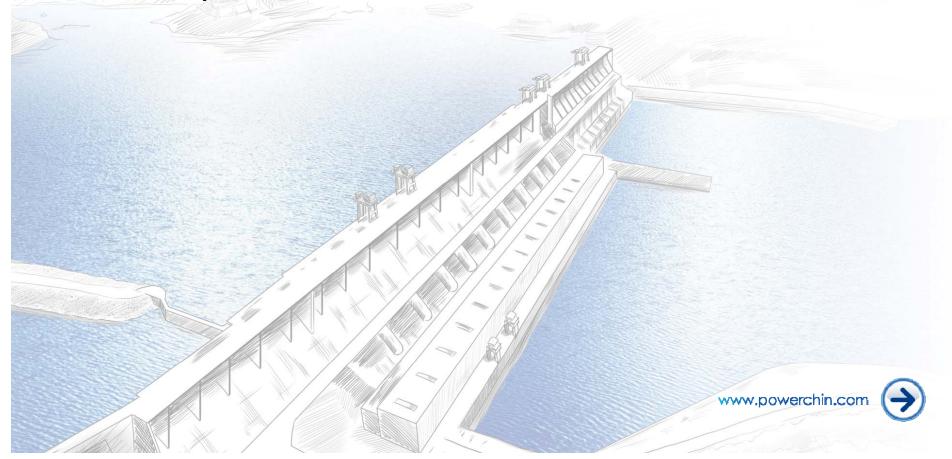
During expansion phase, the sixth unit was installed with capacity of 0.7MW.





# **Transmission & Distribution**

- Advanced design and construction ability for DC and AC transmission lines under 1000KV;
- Design and construction of convertor stations;
- Overseas Projects in Africa, America, Asia





# Land Mark Projects (Transmission & Distribution)







## Land Mark Projects (Transmission & Distribution)





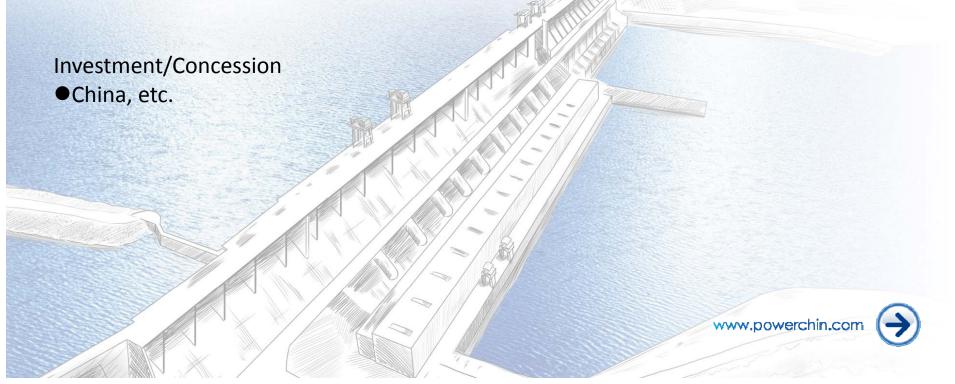
- Xiangjiaba-Shanghai ± 800 Transmission Project, the world's highest voltaged and most advanced DC transmission project.
- 1000KV Southeast Shanxi—Nanyang—Jingmen
   Ultra High Voltage Convertor Station





### Infrastructure

- designed a host of infrastructure projects, including Beijing West Railway
   Station, National Center for the Performing Arts, Caofeidian Land Reclamation
   Project, Jinan Urban Infrastructure Refurbishment, Kunming Waste Water Treatment
   Station;
- •constructed plenty of infrastructure projects, covering roads & bridges, airports, ports, urban railway, water supply, public stadium, ect;
- Invested in various kinds of infrastructure, including roads, water works, subways etc;

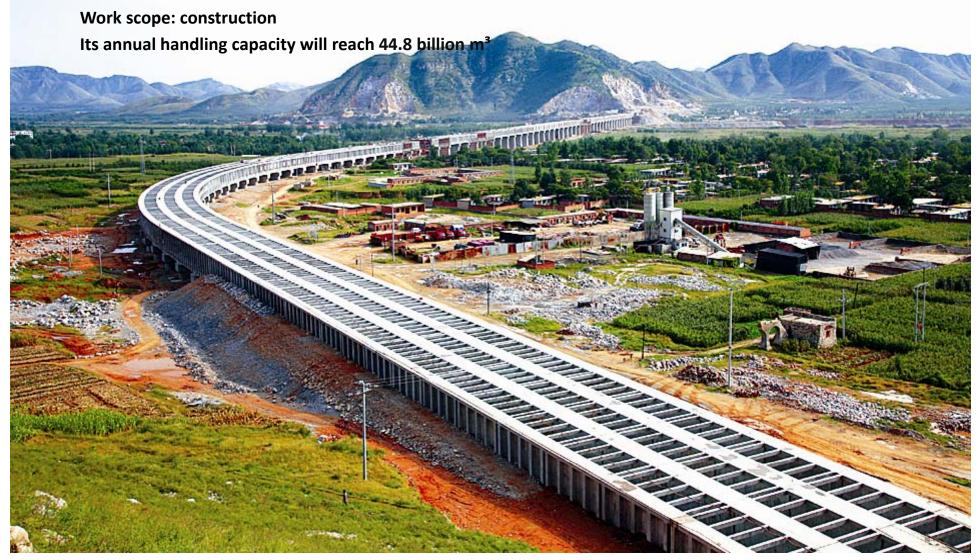




#### China, South to North Water Diversion Project

The project will reallocate water resources among the Yangtze River, Yellow River,

Huaihe River and Haihe River basins areas.







China, Kunming Waste Water Treatment Station

Daily handling capacity:

50,000 m<sup>3</sup>

Work scope: construction





Qatar, Lusail Development: Marine, Earthworks and Site Preparation

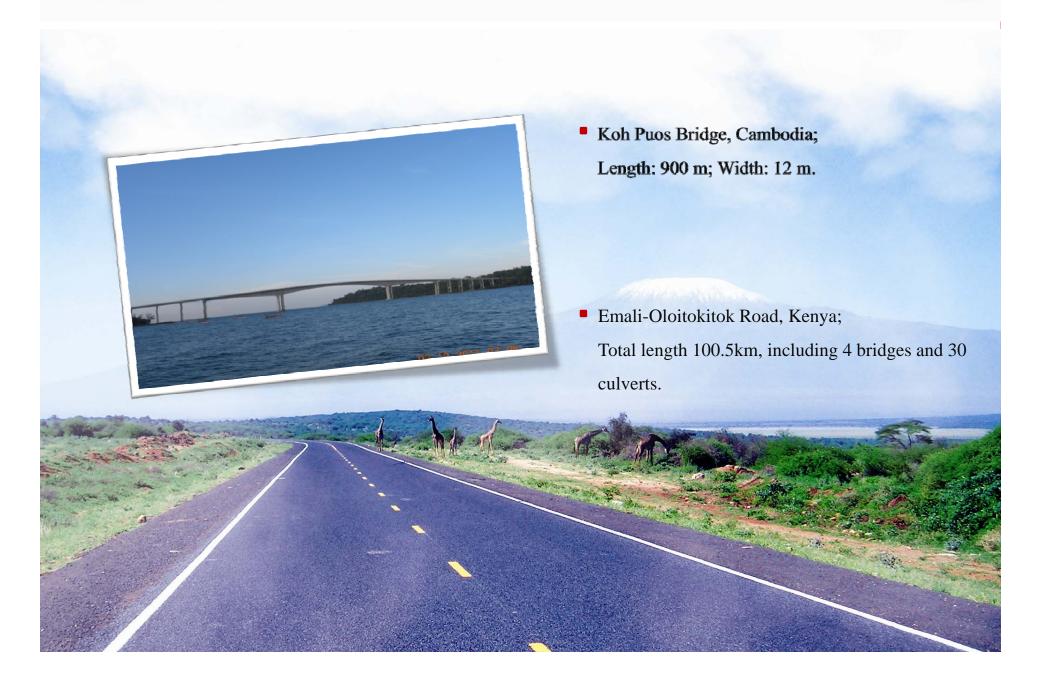
Areas covered: 35 km²; Excavation: 22.1 million m³; Back

filling: 20 million m<sup>3</sup>;

Work scope: construction, excavation, dredging, filling









Beijing-Shanghai High Speed Railway



POWERCHINA was awarded the Package No.3 which covers 267 km railway line crossing Shandong and Jiangsu provinces, including 94km railway bed, 99 bridges (total length 161km), 10 tunnels (total length 10km) and 4 stations.

Design speed 350km/h.

Work scope: construction





• Shanghai Pudong International Airport

Parking apron: 1.49 million m<sup>2</sup>

Runway length: 4000 m

Aircraft parking bay: 218







## Land Mark Projects (Housing/Building)





### **Investment**

- •Investment in power sectors, equipment manufacturing, roads and bridges, municipal facilities and real estate;
- At the end of 2012, among invested installed capacity, 6,390 MW are in operation, including 3470MW of hydropower, 1490MW of thermal power and 1430MW of wind power;
- At the end of 2012, among invested installed capacity, 2590MW are under construction, including 2280MW of hydropower and 310 MW of wind and solar power;
- Invested in 22 water projects, mainly in Sichuan, Yunan, Hunan, Zhejiang, Guizhou Provinces, with total handling capacity of 816,000 tons/day, among which 356,000 tons/per are in operation;
- invested concessional express way 144km;

Overseas Investment:

Cambodia, Laos, Nepal, Congo, Zambia, Mongolia, Burma





#### Cambodia, Kamchay Hydropower Project

Invested by Powerchina
Total installed capacity 193.2 MW
Annual output: 498 GWh
Completed in November 2011.







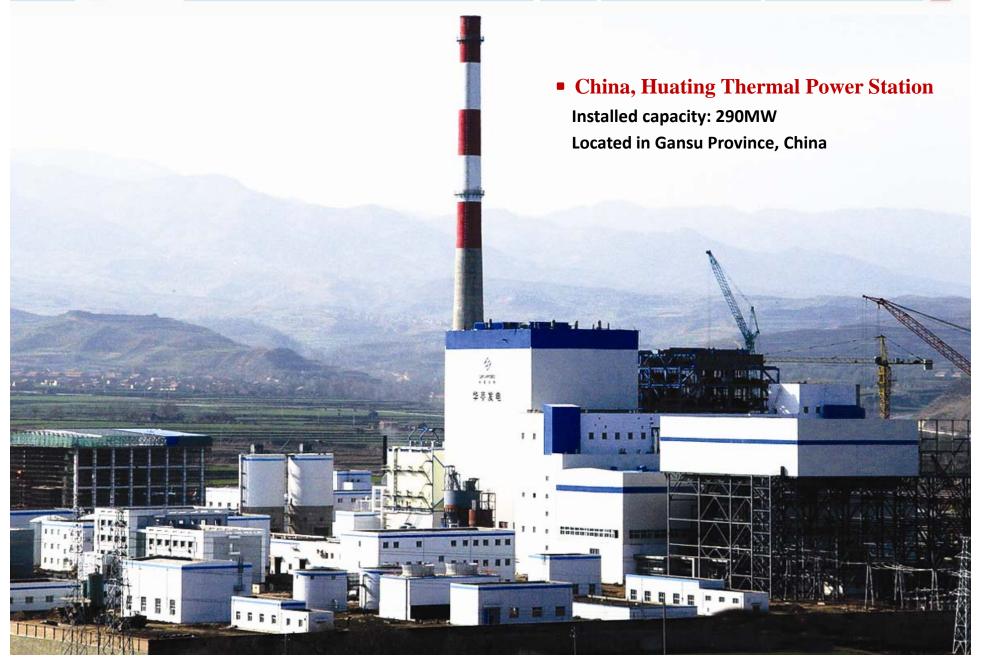
#### China, Sergu Hydropower Station

The forth cascade hydropower station in Hieshui River Installed capacity: 150MW

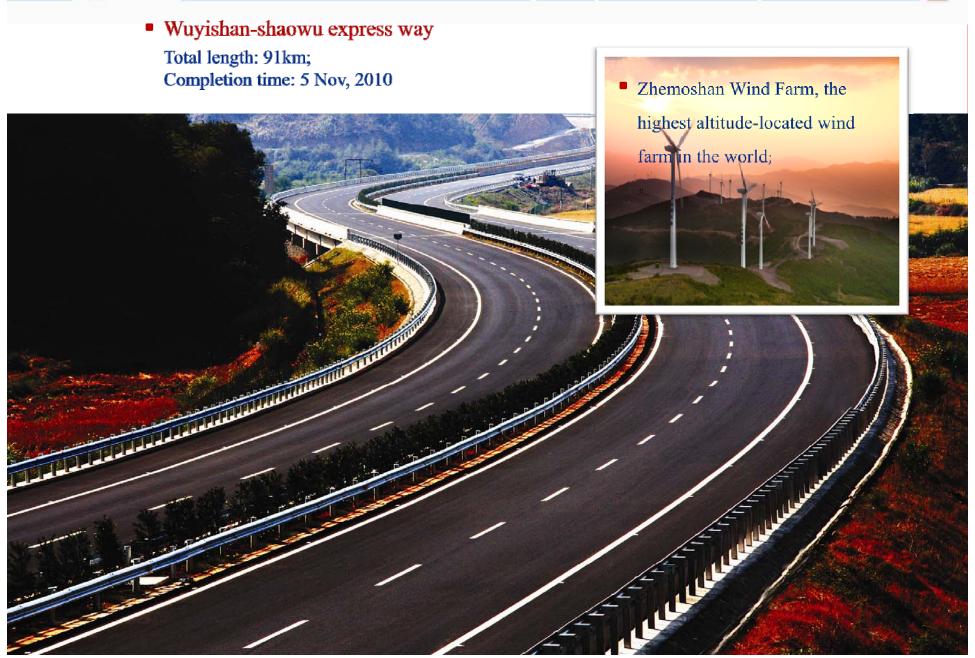
Despite of negative impact from Sichuan earth quake in 2012, PowerChina successfully achieve on time power generation.













## **Land Mark Projects (water treatment)**

### China, Yunnan Anning Water Treatment Plant

Invested by POWERCHINA

Daily handling capacity 250,000T/day, among which 120,000T/day in operation

Total investment RMB 250 million





# **Land Mark Projects (Real Estate)**





## **Equipment Manufacturing & Installation**

PowerChina makes proprietary and joint research and innovation on projects related equipments, and was awarded many national and ministerial prizes.

■ 10,000MW Boiler Feed Water Pump







Chain Bucket Unloader

 Booster Pump for 1250MW third generation Unclear Power Conventional Island







Spiral Case Installation



Gantry Crane

Integrated handling machine



