

Company profile Business Model

Kren Operations Group, Ltd. www.eemaxx.it





AGENDA



Company Profile



• Business Model



Energy Markets



Global Service Network



Project References



Business Scope

- New Energy Investments and Developments
- Investment Consultancy and management
- Project Proposals
- Project EPC Services
- Foreign Trade and Cooperation
- Master Planning Design Services



Business Approach

- Establish partnership with international advanced new energy companies
- Possess mature technology and actual operation projects
- Possess a number of sustainable development projects on pipe line
- To acquire approved technology and IP patent in combination with project investment and construction finance
- Establish cooperation (joint venture) company to achieve cost effective and best value of EPC package for the project.



Our Service Portfolio - Overview

Project Development

• EPC

Interconnection

• Project Asset Management, Operation & Maintenance

Distributed Energy and Market Parity











Project Development

- As a turnkey project developer, we are be able to offer project development up to completion as turn key solution.
- We develop own projects or acquire project rights.
- Our business model is BOT (Build Operate and Transfer) and IPP with attractive and bankable terms & conditions.
- We also provide EPC services.







2

EPC

- As the general contractor, we deliver all the services towards the completion of turn-key Chemical plants, PV plants, wind farms, Cogeneration – CHP, biogas-biomethane plants and WTE including procurement or production of all necessary equipment and parts, as well as the installation.
- We have a strong network of equipment suppliers and service providers in place and work with experienced local or international EPC and/or BOS partners.





3

Interconnection

 We take care of the connection to the grid, including tests, provisional acceptance and final acceptance certificate.



Assets Management and Operation & Maintenance

• We can provide asset management and O&M services to the plant together with our service partners around the world.





5

Distributed Energy and Market Parity

 We developed a new approach to power by offering distributed energy and market parity services including dispatching energy on and off grid if needed.



Six Energy Location: Emilia Romagna, Italy Location Type: Roof Top Project Scale: 2,3 MWp



Location: Campania, Italy Project Type: Roof Top Project Scale: 1,8 MWp





BUSINESS MODEL

PROJECT DEVELOPM<u>ENT</u>

- Development or purchase of projects.
- The strategy is to create an SPV for each project

EPC, CONNECTION, PAC

• It is the EPC's responsibility to provide a connection to the network, sign the Provisional Acceptance certificate (PAC) and the Final Acceptance Certificate (FAC)

BRIDGE/CONSTRU CTION FINANCING

 Eemaxx provides services aimed at the construction of chemical plants, PV plants, wind farms, Cogeneration – CHP, biogasbiomethane plants and WTE: supply, production, assembly and construction

PROJECT FINANCING

- global network with CdP-Simest– Sace
- Subsidised Loans
- non-repayable grant towards facilities
- non-repayable grant towards expenses loans
- Programmes for entering non-EU markets;
- Investments in non-EU companies

OPERATION & MAINTENANCE

 The company can take part in the Operation and Maintenance (0 & M) activities of the plants together with its service partners







Products, Certificates and Warranty





























- Our manufacturing plant has been certified according to the following standards:
 - ✓ ISO 9001:2008 Certificate of Quality Management System
 - ✓ ISO 14001:2004 Certificate of Environment Management System
 - ✓ OHSAS 18001:2007 Certificate of Safety Management System
- Our production lines are under rigorous statistical process control
 - ✓ Strict online and before shipment quality control are conducted by using advanced inspection equipment.
- Our PV modules have been awarded with independent VDE, CSA, TUV, UL, CEC and CGC certifications
- We always strive to make better products and spare no efforts to improve the quality and performance of our cells and modules

Project References



Our Track Record

Over the past three years, Eemaxx has completed projects in:

Italy: 48 MW solar plants on the ground

• Italy: 30 MW solar plants on the roof

Italy: 320 MW wind farms

Italy: 6 MW biomass cogeneration plant wood chips

On-going projects in:

Europe

- Italy: 95 MW solar plants on the roof tops
- Italy: 205 MW solar plants on the ground in industrial areas, waste plants, landfill and stone quarry
- Italy: KREN ENERGY DISTRICT: 9,9MW Cogeneration CHP + solar plant Biomethane plant Wood chip Factory
- Italy: 3 biomethane plants with manure
- Italy: 129 MW wind farms
- Italy: 577 MW hydro power station
- Italy: 8 street lights contracts energy management projects
- Greece: 6 MW biogas straw
- The Netherland: 2 x Biogas manure 30M m3
- Serbia: 2 x 5 MW Cogeneration CHP plants
- Serbia: 300 MW wind farms
- Serbia: 100 MW solar plants on the ground
- Bosnia: 8 Cogeneration CHP plants wood chips
- Bosnia: 175 MW solar plants on the ground



Current Projects

- Croatia: 5 MW Cogeneration CHP plant
- Bulgaria: 100 MW solar plant on the ground

Africa

- · Guinee Conakry: 100 MW solar plants on the ground
- Guinea Bissau: 100 MW solar plants on the ground
- Libya: 50 MW solar plants on the ground
- Senegal: 229 SOLAR POWER PLANTS on the roofs of drinking water supply systems with storage in agricultural area
- Senegal: 9 SOLAR POWER PLANTS on the roofs of drinking water supply systems with storage in the cities
- Senegal: 150 MW wind farms
- Senegal: 100 MW solar plant
- Ghana: Chlor-Alkali Project
- Côte-d'Ivoire: 70 MW Biomass cogeneration plant
- South Africa: Chlor-Alkali Project in the Richard's Bay Industrial Development Zone

Middle east

- Jordan: 60 MW solar plant;
- Iraq: Urea Ammonia & Methanol Fertilizers
- Iraq: 755 MW solar plants;
- Oman: WTE plant

ASEAN

• Brunei: 30 MW pv plants on the ground

Project References





Six Energy Location: Emilia Romagna, Italy Location Type: Roof Top Project Scale: 2,3 MWp



Location: Campania, Italy Project Type: Roof Top Project Scale: 1,8 MWp



Location: Cuneo, Italy Project Type: Roof Top Project Scale: 1.8 MWp



Location: San Floro, Calabria, Italy Project Type: Ground Mounted Project Scale: 24 MWp



Italy «Defence» Portfolio Location: Various Regions, Italy Project Type: Roof Top Project Scale: 20,6 MWp total

Project References





Italy «retail park» Location: Bologna, Italy Project Type: Roof Top Project Scale: 6,2 MWp total



Italy «industrial factory» Location: Bari, Italy Project Type: Roof Top Project Scale: 499,2 kWp

EEMA

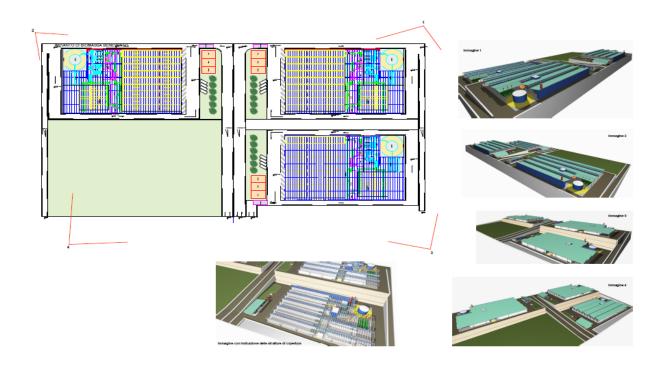
Substation



Location: San Floro, Calabria, Italy Project Type: Ground Mounted Project Scale: 24 MWp



Cogeneration - CHP



Location: Benevento, Campania, Italy

Project Type: Biomass plant

Project Scale: 2x1 MWp + 2 MWp



Cogeneration - CHP



Location: Benevento, Campania, Italy

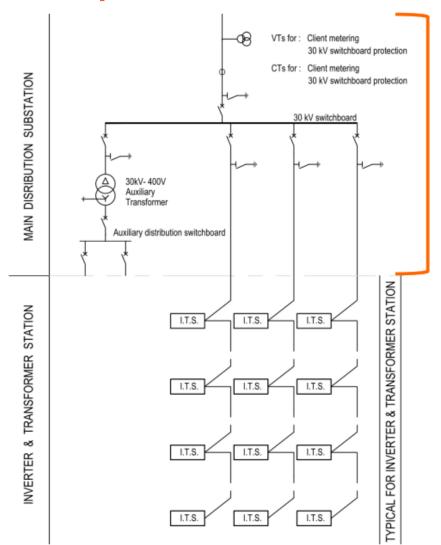
Project Type: Biomass plant

Technology Gasification module including

wood line, drier, ash treatment



Electric plants









PV and Storage





Capacity: PV 40 kW + BESS 320 kWh

+ Diesel 415 kVA

Electricity saved each year: 84,096 kWh Estimated annual savings: US\$ 56,000





Intelligent micro-grid system





Capacity: 30 kW / 100 kWh Type: PV + Storage + Diesel



Capacity: 100 kW / 200 kWh Type: PV + Storage + Diesel



40 MWE Waste to Energy plant



Location: Conakry, Guinea Project Type: WTE Project Scale: 40MWp



Biomass cogeneration plants







Location: RIBNIK - Bosnia-Erzegovina Project Type:

1 logistic center 1 Gasification unit

1 Torrifaction factor

Project Scale: €18 M INVESTMENT

HAN PIESAK

- 1 Gasification unit
- 1 Torrifaction factory

€15 M INVESTMENT



Pellet factories

KOZARSKA DUBICA

1 Pellet factory

€4 M INVESTMENT



Location: SRBAC - Bosnia-

Erzegovina

Project Type: 1 Pellet factory Project Scale: €4 M INVESTMENT

DOBOJ

- 1 logistic center
- 1 Pellet factory

€5 M INVESTMENT



FOCA

1 Pellet factory

€4 M INVESTMENT



OUR TRACK RECORD



81 MW Sold 2016

Operating





BIEVRE





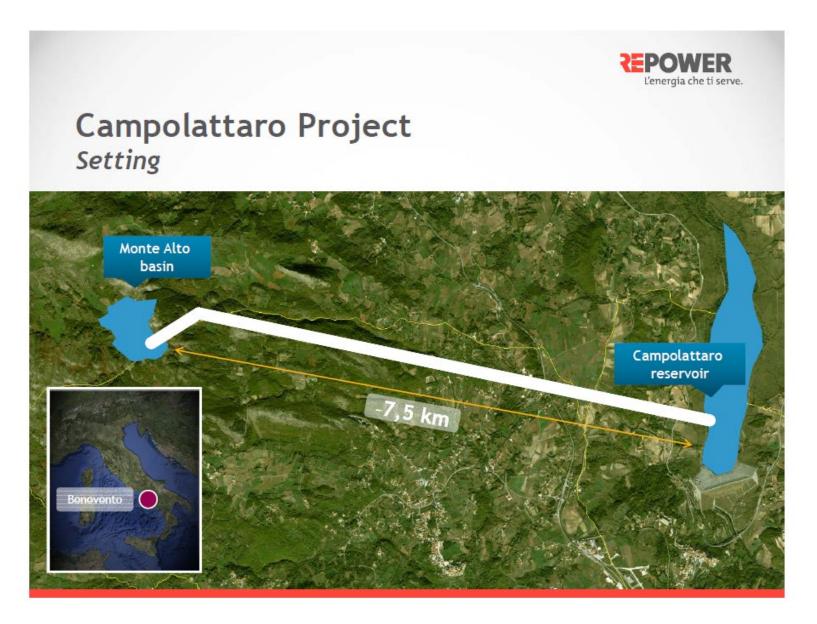
















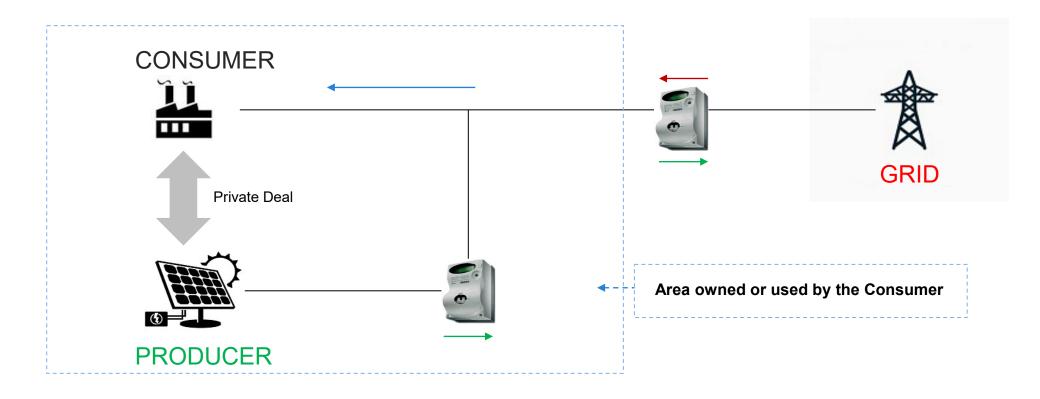
Campolattaro Project Some figures

The project	
Hydraulic capacity of Monte Alto basin	7.000.000 m3
Maximum generation flow rate	126 m3/s
Maximum pumping flow rate	102 m3/s
Average net generation drop	500 m
Maximum generation power	572 MW
Maximum pumping power	628 MW
Total length of galleries (including penstocks)	12.200 m
Earth moving	~2 Mm3



SEU

Efficient System for Users or SEU (Sistemi Efficienti di Utenza) consist of **configurations** for photovoltaic systems or high-yield cogeneration solutions, with a maximum power of 20 MWe. They are managed by a sole producer, who is not the end user, with **a direct, private connection** to the consumption unit, and can be installed in **an area owned or used by the customer.**





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Eemaxx Group

Thank you for your attention!

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